

ST. MARY'S COLLEGE OF MARYLAND

**Financial Statements
and
Independent Auditors' Report**

Years Ended June 30, 2007 and 2006

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INDEPENDENT AUDITORS' REPORT

Board of Trustees
St. Mary's College of Maryland

We have audited the accompanying basic financial statements of St. Mary's College of Maryland (College), a component unit of the State of Maryland, and its discretely presented component unit, St. Mary's College of Maryland Foundation, Inc. (Foundation), as of and for the years ended June 30, 2007 and 2006, as listed in the Table of Contents. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits. We did not audit the financial statements of the Foundation, which represents 100 percent of the discretely presented component unit as of and for the years ended June 30, 2007 and 2006. Those financial statements were audited by other auditors whose reports thereon have been furnished to us, and our opinion, insofar as it relates to the amounts included for the Foundation, is based on the report of other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The financial statements of the Foundation were not audited in accordance with *Government Auditing Standards*. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and reports of other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the College and its discretely presented component unit as of June 30, 2007 and 2006, and the respective changes in financial position and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 25, 2007, on our consideration of the College's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Management's Discussion and Analysis on pages 3 through 15 is not a required part of the basic financial statements, but is supplemental information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

Abrams, Foster, Nole & Williams P.A.

Abrams, Foster, Nole & Williams, P.A.
Certified Public Accountants
Baltimore, Maryland

October 25, 2007

ST. MARY'S COLLEGE OF MARYLAND
Management's Discussion and Analysis
June 30, 2007

Overview of the Financial Statements and Financial Analysis

St. Mary's College of Maryland (College) is pleased to present its financial statements for fiscal year 2007 with fiscal year 2006 prior-year data for comparative purposes. There are three financial statements presented for each fiscal year. The Statement of Net Assets; the Statement of Revenues, Expenses, and Changes in Net Assets; and the Statement of Cash Flows.

The discussion and analysis of the College's financial statements provide an overview of its financial activities for the year. This discussion has been prepared by management. The discussion and analysis is designed to focus on current activities and current known facts.

Statements of Net Assets

The Statements of Net Assets present the assets, liabilities, and net assets of the College as of the end of each fiscal year. The purpose of the Statements of Net Assets is to present to the readers of the financial statements a financial snapshot of St. Mary's College of Maryland. The Statements of Net Assets present end-of-year data concerning assets (current and noncurrent), liabilities (current and noncurrent), and net assets (fund balances). From the data presented, readers of the Statements of Net Assets are able to determine the assets available to continue the operations of the College. They are also able to determine how much the College owes vendors (accounts payable), investors (bonds payable) and banks (notes payable). Finally, the Statements of Net Assets provide a picture of the net assets and their availability for expenditure by the College.

Condensed Statements of Net Assets (in thousands of dollars)

	<u>June 30, 2007</u>	<u>% of Total</u>	<u>June 30, 2006</u>	<u>% of Total</u>
Assets:				
Current Assets	\$ 17,766	12%	\$ 16,094	13%
Capital Assets, net	116,844	80%	99,388	79%
Other Assets	11,592	8%	10,692	8%
Total Assets	<u>146,202</u>	<u>100%</u>	<u>126,174</u>	<u>100%</u>
Liabilities:				
Current Liabilities	7,676		6,808	
Noncurrent Liabilities	48,700		42,632	
Total Liabilities	<u>56,376</u>		<u>49,440</u>	
Net Assets:				
Invested in Capital Assets, net of debt	75,749		61,117	
Restricted - nonexpendable	1,000		1,000	
Restricted - expendable	293		238	
Unrestricted	12,784		14,379	
Total Net Assets	<u>\$ 89,826</u>		<u>\$ 76,734</u>	

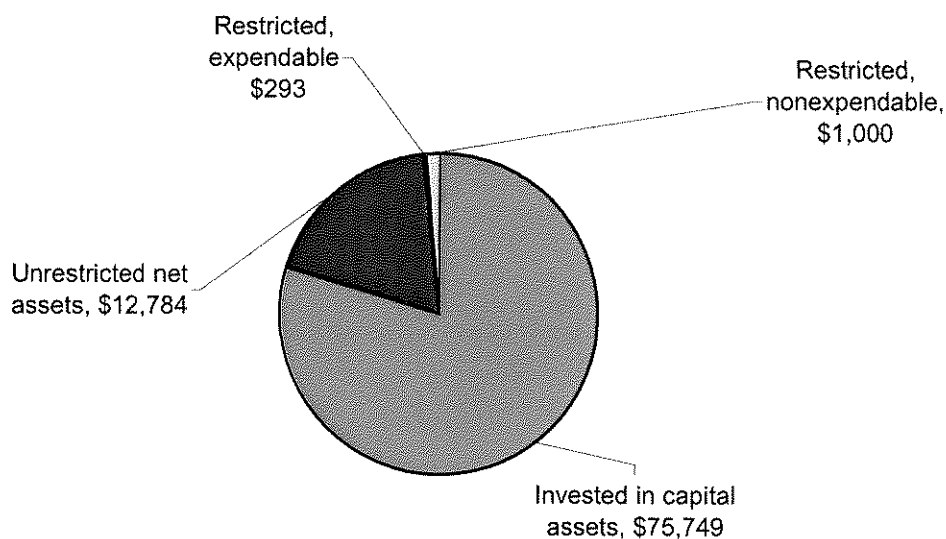
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Statements of Net Assets (Continued)

The total assets of the College increased \$20.0 million. This increase was primarily due to an increase in capital assets, including construction-in-progress in connection with a new academic building and a new student services building; as well as, the completion of an energy conservation project. The total liabilities for the year increased \$6.9 million. This combination of an increase in total assets of \$20.0 million and an increase in total liabilities of \$6.9 million resulted in an increase in total net assets of \$13.1 million.

Net assets are divided into three major categories. The first category, invested in capital assets, net of related debt, provides the College's equity in property, plant and equipment owned by the College. The next asset category is restricted net assets, which is divided into two categories, nonexpendable and expendable. The corpus of nonexpendable restricted resources is only available for investment purposes. Expendable restricted net assets are available for use by the College, but must be spent only for purposes specified by donors. The final category is unrestricted net assets, which are available to be expended for any lawful purpose of the College. The following graphs detail net assets by category held by the College as of June 30, 2007 and June 30, 2006, respectively.

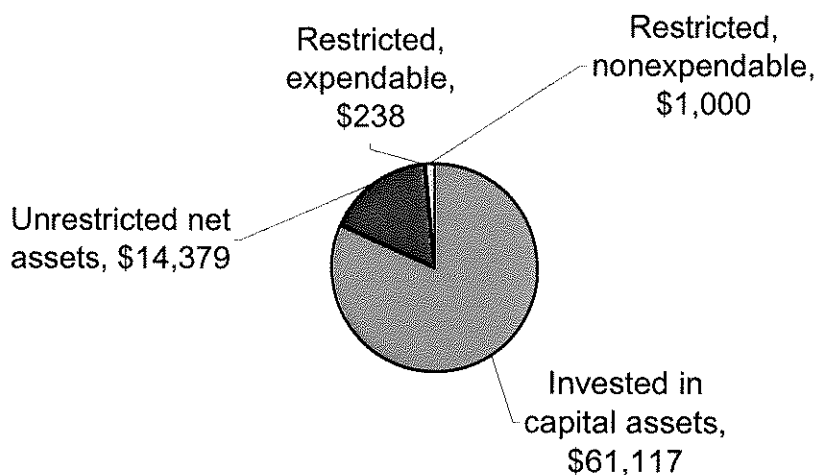
Net Assets, June 30, 2007
(in thousands of dollars)



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Management's Discussion and Analysis
June 30, 2007

Statements of Net Assets (Continued)

Net Assets, June 30, 2006
(in thousands of dollars)



The increase of \$13.1 million in total net assets is primarily due to funding received from the State for the construction of the new academic building. The breakdown of unrestricted net assets with comparisons to last year is shown below:

Breakdown of Unrestricted Net Assets (in thousands of dollars)

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Encumbrances and carryovers for general operating purposes:	\$ 1,094	\$ 962
Encumbrances for capital projects	1,662	587
Funds designated for current plant projects	858	2,476
Funds designated for future plant projects	1,076	1,505
Funds functioning as endowments	3,615	4,069
Unrestricted funds for general operating purposes	4,479	4,780
Total Unrestricted Net Assets	<u>\$ 12,784</u>	<u>\$ 14,379</u>

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Management's Discussion and Analysis
June 30, 2007

Statements of Revenues, Expenses and Changes in Net Assets

Changes in total net assets as presented on the Statements of Net Assets are based on the activity presented in the Statements of Revenues, Expenses, and Changes in Net Assets. The purpose of the statements is to present the revenues received by the College, both operating and nonoperating, and the expenses paid by the College, operating and nonoperating, and any other revenues, expenses, gains and losses received or incurred by the College.

Generally speaking, operating revenues are received for providing goods and services to the various customers and constituencies of the College. Operating expenses are those expenses paid to acquire or produce the goods and services provided in return for the operating revenues, and to carry out the mission of the College. Nonoperating revenues are generated by incidental activities, gifts and subsidies. The financial reporting model classifies State appropriations and gifts to the College as nonoperating revenues. Public higher education's dependency on State aid results in an operating deficit. The utilization of long-lived assets, referred to as capital assets, is reflected in the financial statements as depreciation. Depreciation indicates that the College is "using up" long-term assets, such as buildings, over time.

Condensed Statements of Revenues, Expenses, and Changes in Net Assets (in thousands of dollars):

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Operating Revenue		
Tuition and fees, less scholarships and waivers	\$ 19,647	\$ 18,888
Grants and contracts	1,416	1,571
Sales and services of educational departments	871	810
Auxiliary enterprises	15,077	14,127
Other operating revenues	104	210
Total operating revenues	<u>37,115</u>	<u>35,606</u>
Operating Expenses	<u>54,754</u>	<u>50,225</u>
Operating loss	<u>(17,639)</u>	<u>(14,619)</u>
Nonoperating revenues		
State appropriations	15,913	14,593
Other nonoperating income (deficit)	1,590	935
Net non-operating revenues	<u>17,503</u>	<u>15,528</u>
Operating surplus/(loss)	<u>(136)</u>	<u>909</u>
Capital appropriations	<u>13,228</u>	<u>6,618</u>
Total other revenues, expenses, gains and losses	<u>13,228</u>	<u>6,618</u>
Increase in Net Assets	13,092	7,527
Net Assets at beginning of year	<u>76,734</u>	<u>69,207</u>
Net Assets at End of Year	<u>\$ 89,826</u>	<u>\$ 76,734</u>

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Management's Discussion and Analysis
June 30, 2007

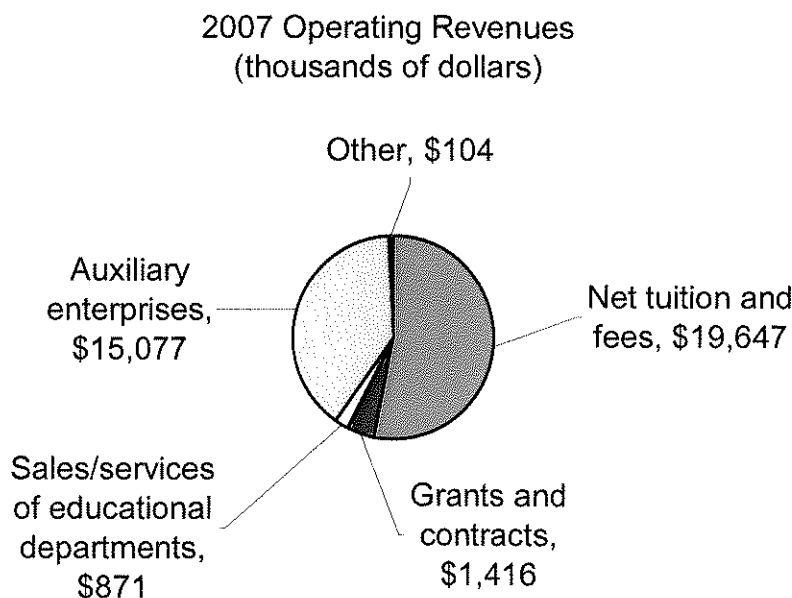
Summary of Changes in Statements of Revenues, Expenses, and Changes in Net Assets

Net assets increased by \$13.1 million, or 17.1%, for 2007. The increase resulted primarily from \$13.2 million of capital funding received from the State for the construction of the new academic building; in addition, an overall increase in operating revenues of \$1.5 million is primarily due to increased tuition and fee revenue of \$.8 million and an increase of \$1.0 million in auxiliary revenue. Operating expenses increased \$3.9 million mainly as a result of increased auxiliary expenses associated with campus store and dining facilities, higher fuel costs, and increases in staff salaries. Additionally, \$524 thousand in direct assistance provided by the Foundation to College departments have been included in operating expenses in 2007, in accordance with generally accepted accounting principles. Additional auxiliary expenses were offset by increased revenues from auxiliary operations

Non-operating revenues net of non-operating expenses increased about \$2.0 million from the previous year, reflecting the increase in the College's operating block grant from the State of Maryland, and a strong performance in the investment portfolio. Capital appropriations increased \$6.6 million.

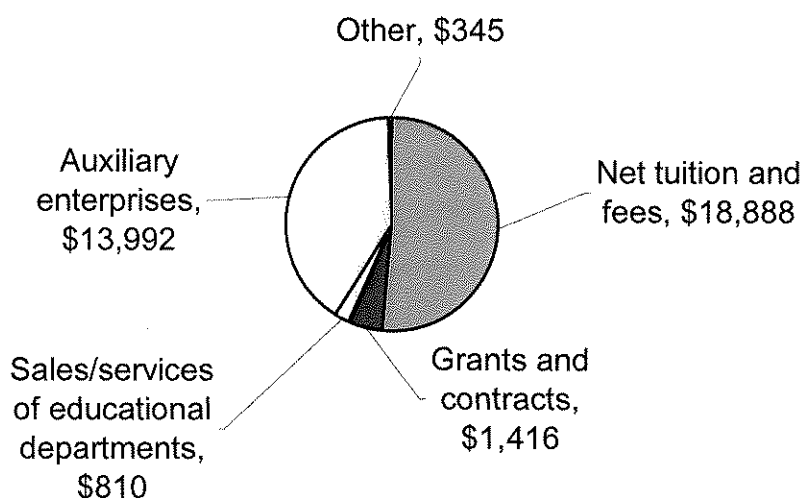
Operating Revenues

Total operating revenues for fiscal year 2007 were \$37.1 million. The graphs below show comparisons in operating revenues for fiscal years 2007 and 2006:



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2006 Operating Revenues
(thousands of dollars)



Tuition and Fees

Tuition and fees, less scholarships and waivers, of \$19.6 million accounted for 53% of total operating revenue and increased 4% from the prior year. Scholarships provided to students with College funds are often referred to as a tuition discount, or simply as discounting.

Grants and Contracts

This includes all restricted revenues made available by government agencies as well as private agencies. Grant revenues are recorded only to the extent a claim to resources has been established.

Auxiliary Enterprises

Auxiliary enterprises consist of various enterprise entities that exist primarily to furnish goods or services to students, faculty, staff, or the general public and charge a fee directly related to the cost of those goods or services. They are intended to be self-supporting. The College's largest auxiliary enterprises include residence halls, food services, and the campus store.

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The operating expenses for auxiliary enterprises include depreciation and utilities.

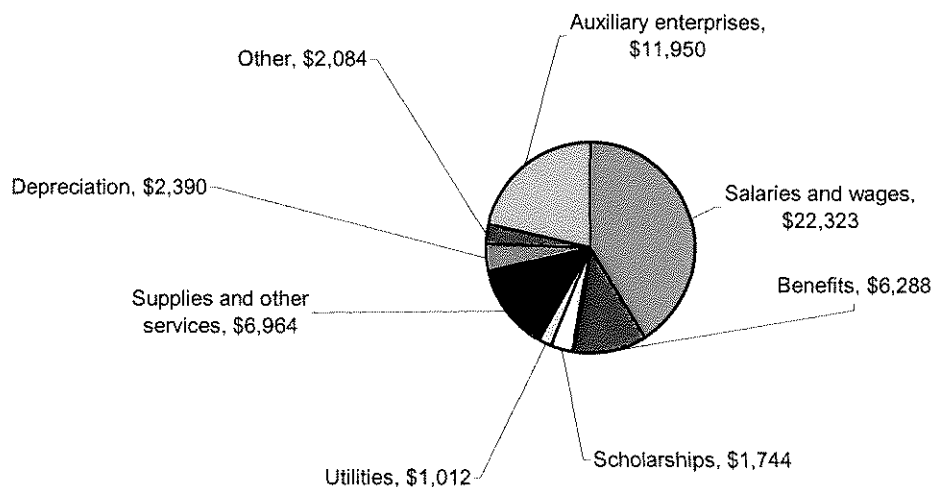
Sales and Services of Educational Activities

Other operating revenues consist of sales and services of educational activities totaling \$871 thousand. An example of an educational activity includes Professional Programs.

Operating Expenses

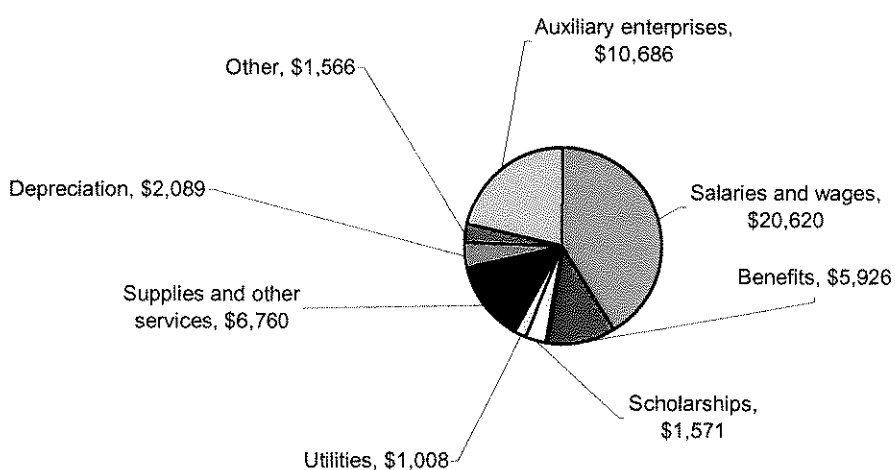
Operating expenses for 2007 totaled \$54.8 million. Of this total, \$17.0 million or 31% was for instruction. Operating expenses include salaries and benefits of \$28.6 million, scholarships and grants of \$1.7 million, utilities of \$1 million, supplies and other services of \$7.0 million and depreciation of \$2.1 million. Depreciation of capital goods is carried as an accounting item; however, it does not require any cash outlay on behalf of the College. Depreciation does indicate how much of the College's physical plant is being "consumed" each year.

2007 Operating Expenses by Natural Classification
(thousands of dollars)

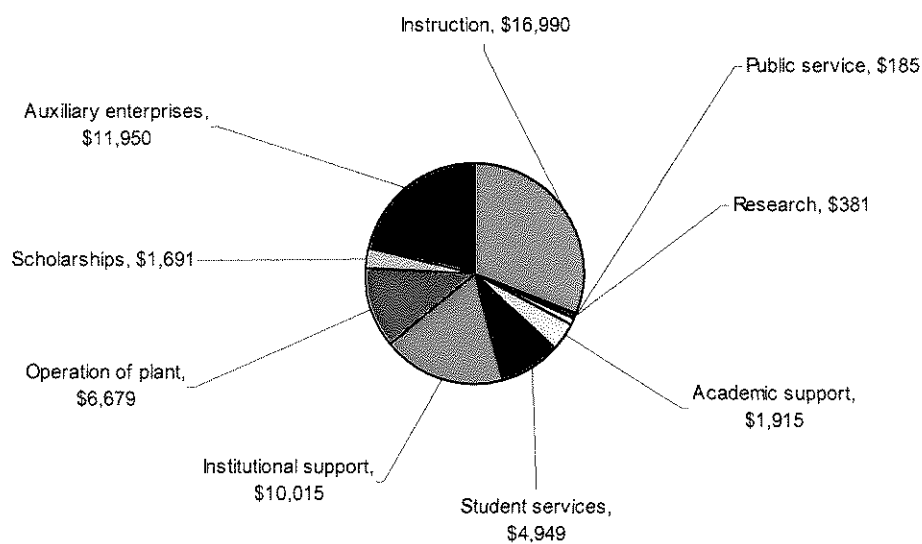


ST. MARY'S COLLEGE OF MARYLAND
Management's Discussion and Analysis
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2006 Operating Expenses by Natural Classification
(thousands of dollars)

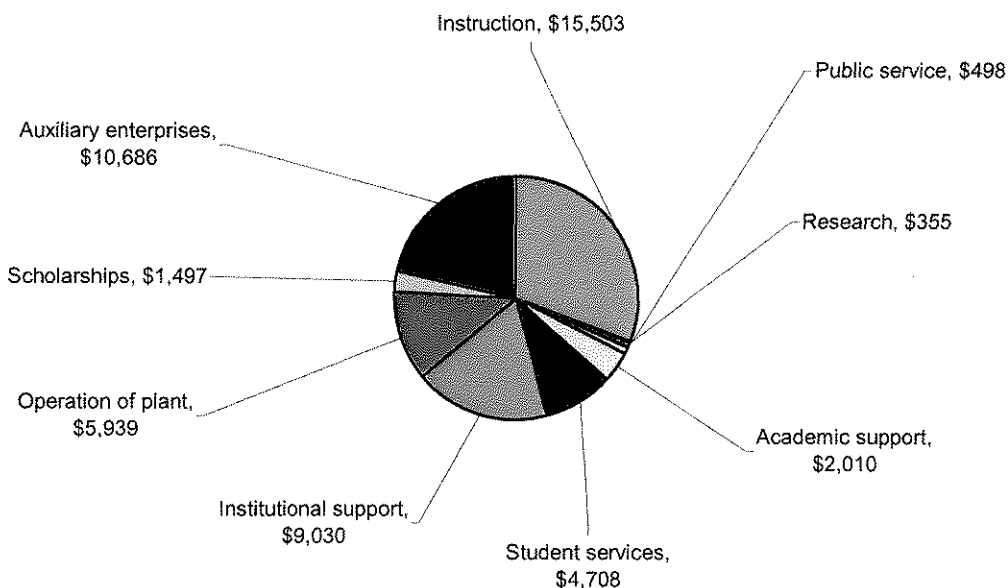


2007 Operating Expenses by Functional Classification
(thousands of dollars)



ST. MARY'S COLLEGE OF MARYLAND
Management's Discussion and Analysis
June 30, 2007

2006 Operating Expenses by Functional Classification
(thousands of dollars)



State Appropriation

The largest inflow in the non-capital financing activities group is the State appropriation of \$15.9 million. The legislation governing the provision of State support to St. Mary's College of Maryland requires the Governor to submit an appropriation request to the legislature equal to the prior year's budgeted amount plus an amount equal to the implicit price deflator for state and local governments. In recent years, the implicit price deflator has provided an increase to the College's appropriation that has ranged between two and three percent. The State appropriation provides approximately 30% of the operating budget for the College. The State appropriation continues to drop steadily in its share of the College's budget. This drop requires the College to seek additional revenues from other sources, such as tuition and fees, auxiliary enterprises, grants, and gifts.

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Investment Income, Net

Included in investment income are the earnings from pooled cash held at the State, funds functioning as endowment investments, other investments, and the unrealized gains and losses on those investments. The College added \$53 thousand to the funds functioning as endowment investments, also known as quasi-endowment, during June 2007. These funds will be used to support future needs, as determined by the Trustees.

Statements of Cash Flows

The final statements presented by St. Mary's College of Maryland are the Statements of Cash Flows. One important factor to consider when evaluating financial viability is the College's ability to meet financial obligations as they mature. The College's cash and cash equivalents provide the day-to-day resources to pay for a variety of expenses.

The Statements of Cash Flows present detailed information about the cash activity of the College during the year. The statement is divided into five parts. The first part deals with operating cash flows and shows the net cash used by the operating activities of the College. The second section reflects cash flows from non-capital financing activities. This section includes the cash activity resulting from state appropriations, grant activity, and other non-operating cash flows. The third section deals with the cash flows from capital and related financing activities. This section deals with the cash used for the acquisition and construction of capital and related items. The fourth section reflects the cash flows from investing activities including the interest received from investing activities. The final section reconciles the net cash used in operations to the operating income or loss reflected on the Statements of Revenues, Expenses, and Changes in Net Assets. Below is a condensed version of the first four sections of the Statements of Cash Flow.

ST. MARY'S COLLEGE OF MARYLAND
Management's Discussion and Analysis
June 30, 2007

Condensed Statements of Cash Flows-Direct Method (in thousands of dollars)

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Cash Provided (used) By:		
Operating Activities	\$ (8,959)	\$ (10,085)
Non-capital Financing Activities	30,787	23,023
Capital and Related Financing Activities	(24,595)	(10,553)
Investing Activities	<u>4,877</u>	<u>12</u>
Net Change in Cash	2,110	2,397
Cash, Beginning of Year	<u>13,612</u>	<u>11,215</u>
Cash, End of Year	<u><u>\$ 15,722</u></u>	<u><u>\$ 13,612</u></u>

Campus Enrollment

The College continues to benefit from strong enrollments as students are attracted to the honors college program. Enrollments continue to fill all of the available housing capacity and as such are projected to remain relatively steady going forward. The following table indicates the total historical on-campus enrollment of undergraduate and graduate students for the 2001-02 through 2006-07 academic years. Also indicated are full-time equivalent students attending the College.

Full-time, Part-time, and FTE Enrollment:
Fall 2001 to Fall 2006

Fall Semester	Full-time:		Part-time:		Away Students:*		Total	Full-time Equivalent** (FTE)
	N	(%)	N	(%)	N	(%)		
2006	1,815	92.7%	86	4.4%	56	2.9%	1,957	2,003
2005	1,824	92.9%	115	5.9%	25	1.3%	1,964	2,039
2004	1,805	93.3%	105	5.4%	25	1.3%	1,935	1,995
2003	1,772	92.2%	116	6.0%	34	1.8%	1,922	1,990
2002	1,648	90.4%	148	8.1%	27	1.5%	1,823	1,836
2001	1,508	89.3%	164	9.7%	16	0.9%	1,688	1,699

*Away students refer to St. Mary's students studying abroad or on another U.S. campus.

** The fall 2006 semester includes 13 (FTE) graduate students (a new program for the College).

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Management's Discussion and Analysis
June 30, 2007

Full-time, Part-time, and FTE Enrollment -- Fall 2001 to Fall 2006 (Continued)

Enrollment goals continue to be met. The enrollment goal for fall semester 2007 remains at 1,850 full-time students.

Capital Assets and Debt Administration

Capital additions totaled \$17.5 million in 2007. Capital additions were primarily comprised of parking lot improvements, construction of the new academic building, and upgrades in the electrical system throughout the campus. Current year capital additions were funded primarily with State capital appropriations of \$13.2 million and unrestricted net assets which were designated for capital purposes.

The College was able to issue \$4.0 million of Academic and Auxiliary Facility Fees Subordinate Revenue Bond Anticipation Notes. Proceeds of the bonds will primarily be used to finance the design, construction, equipping and furnishing of a new River Center and Waterfront Project. Fundraising efforts are underway to repay the Bond Anticipation Notes.

For additional information concerning capital assets and debt administration, see notes 9 through 11 in the notes to the financial statements.

Factors and Events Impacting Future Periods

The level of State support, compensation increases, student tuition and fee increases, and energy cost increases impact the College's ability to expand programs, undertake new initiatives, and meet its core mission and ongoing operational needs.

The Maryland State appropriation contributes approximately \$15.9 million to general operations revenue. The level of State support is therefore one of the key factors influencing the College's financial condition. A crucial element to the College's future will continue to be our relationship with the State of Maryland, as we work to manage tuition to make it competitive while providing an outstanding honors college education for our students. There is a direct relationship between the growth of State support and the College's ability to control tuition growth, as declines in state appropriations generally result in increased tuition levels.

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Management's Discussion and Analysis
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Factors and Events Impacting Future Periods (Continued)

Goodpaster Hall, the College's new academic building, is scheduled to open in 2008. Goodpaster Hall will serve as the home of the College's psychology, educational studies, and chemistry departments. As a state-funded project, the costs and overall responsibility for Goodpaster Hall remain with the State of Maryland's Department of General Services. The College's financial commitment toward facility construction totals \$819,000 with the State of Maryland providing approximately \$25 million. The College bears no additional financial risk as a result of this project; however, we will incur additional operating expenses when the building opens.

The need to continue to address priority needs and requirements for support for academic programs, facility renewal, new technology, and the operating impact of new construction projects is a significant challenge facing the College in the years to come.

The College's overall financial position continues to improve and remains strong. The College anticipates the current fiscal year will be much like the last and will maintain a close watch over resources to maintain the College's ability to react to unknown internal and external issues.

Thomas J. Botzman, Ph.D.
Vice President for Business and Finance

ST. MARY'S COLLEGE OF MARYLAND
Statements of Net Assets
June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
ASSETS		
Current Assets		
Cash and Cash Equivalents (note 3)	\$ 15,722,390	\$ 13,612,151
Accounts Receivable, net (note 6)	510,643	850,196
Inventories (note 8)	370,945	390,655
Prepaid Items	205,468	307,393
Other Assets	956,782	933,180
Total Current Assets	<u>17,766,228</u>	<u>16,093,575</u>
Noncurrent Assets:		
Endowment Investments (note 4)	5,075,744	4,488,122
Other restricted investments (note 4)	5,671,413	5,283,245
Other investments	534,019	534,409
Notes receivable, net of allowance for doubtful notes	311,949	386,966
Capital assets, net of accumulated depreciation (note 9)	116,843,644	99,387,995
Total Noncurrent Assets	<u>128,436,769</u>	<u>110,080,737</u>
TOTAL ASSETS	<u>146,202,997</u>	<u>126,174,312</u>
LIABILITIES		
Current Liabilities		
Accounts Payable	2,137,769	1,597,869
Salaries Payable	1,773,698	1,600,621
Accrued interest	627,802	663,673
Accrued vacation, current portion	671,566	753,926
Accrued worker compensation, current portion	134,914	47,275
Bonds payable, current	1,113,756	1,095,000
Deferred revenue	1,216,704	1,049,893
Total Current Liabilities	<u>7,676,209</u>	<u>6,808,257</u>
Noncurrent Liabilities (note 10)		
Bonds payable	44,267,292	41,349,612
Accrued vacation	787,216	540,814
Accrued worker compensation	322,086	257,725
Notes Payable	2,855,727	-
Capital Lease	60,643	76,559
Federal Perkins funds	407,510	407,510
Total Noncurrent Liabilities	<u>48,700,474</u>	<u>42,632,220</u>
TOTAL LIABILITIES	<u>56,376,683</u>	<u>49,440,477</u>
NET ASSETS		
Invested in Capital Assets, net of related debt	75,748,764	61,116,525
Restricted Nonexpendable		
Scholarships and fellowships	1,000,117	1,000,117
Restricted Expendable		
Research	250,310	192,503
Loans	23,371	25,492
Scholarships and fellowships	19,894	19,894
Unrestricted	12,783,858	14,379,305
TOTAL NET ASSETS	<u>\$ 89,826,314</u>	<u>\$ 76,733,836</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC.
Balance Sheets – Component Unit
June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
ASSETS:		
Cash	\$ 761,878	\$ 431,352
Investments	28,498,229	25,035,533
Investments - gift annuity	903,649	808,390
Receivables	77,872	74,227
Prepaid Expenses	536	842
Promises to Give, net	2,137,082	2,898,107
Property and Equipment, net	396,962	413,419
Total Assets	<u>\$ 32,776,208</u>	<u>\$ 29,661,870</u>
LIABILITIES AND NET ASSETS:		
Liabilities		
Accounts Payable	\$ 219,466	\$ 269,555
Gift Annuity	730,326	743,574
Total Liabilities	<u>949,792</u>	<u>1,013,129</u>
Net Assets		
Unrestricted	947,053	750,364
Temporarily restricted	12,172,611	9,577,750
Permanently restricted	18,706,752	18,320,627
Total Net Assets	<u>31,826,416</u>	<u>28,648,741</u>
Total Liabilities and Net Assets	<u>\$ 32,776,208</u>	<u>\$ 29,661,870</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND
Statements of Revenues, Expenses and Changes in Net Assets
Years Ended June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
REVENUES		
Operating Revenues		
Student Tuition and Fees (<i>less scholarships and waivers of:</i> <i>\$4,748,147 in 2007 and \$4,285,208 in 2006</i>)	\$ 19,646,547	\$ 18,888,359
Grants and Contracts		
Federal	1,038,472	1,378,464
State	168,704	121,883
Other	208,818	70,917
Sales and Services	871,464	810,072
Auxiliary Enterprises		
Residence facilities, net of waivers of \$76,040	7,941,159	7,344,914
Dining services, net of waivers of \$27,440	4,790,106	4,386,204
Bookstore	2,245,538	2,375,461
Other auxiliary enterprises revenue	100,529	19,618
Other Operating Revenues	103,297	210,475
Total Operating Revenues	<u>37,114,634</u>	<u>35,606,367</u>
EXPENSES		
Operating Expenses		
Salaries	22,322,515	20,619,805
Benefits	6,287,732	5,925,873
Scholarships and Fellowships	1,743,797	1,571,446
Utilities (excluding auxiliary enterprises)	1,012,294	1,008,056
Supplies and Other Services	6,963,740	6,760,248
Depreciation (excluding auxiliary enterprises)	2,390,336	2,088,753
Other	2,084,255	1,565,842
Auxiliary Enterprises	11,949,577	10,685,730
Total Operating Expenses	<u>54,754,246</u>	<u>50,225,753</u>
Operating Income (loss)	<u>(17,639,612)</u>	<u>(14,619,386)</u>
NONOPERATING REVENUES (EXPENSES)		
State Appropriations	15,912,941	14,592,910
Gifts and grants	1,645,207	1,813,125
Investment gains and losses	587,621	79,412
Interest Income	1,268,884	798,721
Interest on indebtedness	(1,911,345)	(1,755,540)
Net Nonoperating Revenues	<u>17,503,308</u>	<u>15,528,628</u>
Gain (Loss) before other revenues, expenses, gains, or loss	<u>(136,304)</u>	<u>909,242</u>
Other revenues, expenses, gains and losses:		
Capital state appropriation	13,228,782	6,617,164
Total Other Revenues	<u>13,228,782</u>	<u>6,617,164</u>
Increase in Net Assets	<u>13,092,478</u>	<u>7,526,406</u>
NET ASSETS		
Net Assets-beginning of year	76,733,836	69,207,430
Net Assets-End of Year	<u>\$ 89,826,314</u>	<u>\$ 76,733,836</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND FOUNDATION, INC.

Statement of Activities – Component Unit

Year Ended June 30, 2007

(With Comparative Totals for 2006)

	2007				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	2006
Support and Revenue					
Contributions	\$ 562,043	\$ 885,447	\$ 768,949	\$ 2,216,439	\$ 2,365,580
Donated services	332,072	-	-	332,072	296,731
Event Revenue	374,803	58,389	-	433,192	425,611
Sponsorship	218,500	-	-	218,500	195,090
Investment Income	163,454	3,499,380	-	3,662,834	642,271
Other Revenue	55,898	25,681	-	81,579	42,021
Net Assets Released from Restrictions	2,358,706	(1,874,036)	(382,824)	101,846	-
	<u>4,065,476</u>	<u>2,594,861</u>	<u>386,125</u>	<u>7,046,462</u>	<u>3,967,304</u>
Expenses					
Programs Services					
Support To St. Mary's College of Maryland					
Scholarships	907,043	-	-	907,043	867,009
Athletics	162,492	-	-	162,492	244,730
Academic Chair	144,804	-	-	144,804	137,000
Waterfront	20,713	-	-	20,713	125,343
Choir Fund	38,519	-	-	38,519	100,457
Library	133,500	-	-	133,500	98,150
President	56,872	-	-	56,872	97,567
Alumni Activities	42,542	-	-	42,542	52,481
Center for Democracy	77,760	-	-	77,760	37,098
Art Alliance	24,528	-	-	24,528	34,155
Alba Campus	8,633	-	-	8,633	21,792
Artist House	372,815	-	-	372,815	19,800
Slackwater	5,015	-	-	5,015	19,446
Crew Team	11,728	-	-	11,728	7,974
Sailing	1,415	-	-	1,415	6,510
Lectureship Series	5,505	-	-	5,505	5,553
College Department/Division Supp.	4,000	-	-	4,000	4,000
Research Assistance	1,800	-	-	1,800	2,500
Holocaust Summer Program	440	-	-	440	1,745
Sub-total	<u>2,020,124</u>	<u>-</u>	<u>-</u>	<u>2,020,124</u>	<u>1,883,310</u>
River Concert Series	458,977	-	-	458,977	488,536
Gift Annuities	22,681	-	-	22,681	301,492
Governor's Cup	74,691	-	-	74,691	74,876
College Relations	91,318	-	-	91,318	57,563
Facility/Events	2,376	-	-	2,376	29,715
Community Connection	29,007	-	-	29,007	20,012
Family Weekend	17,730	-	-	17,730	13,642
Other Programs	103,737	-	-	103,737	110,222
Total program services	<u>2,820,641</u>	<u>-</u>	<u>-</u>	<u>2,820,641</u>	<u>2,979,368</u>
Supporting Services					
Management and general	697,778	-	-	697,778	489,531
Fundraising	350,368	-	-	350,368	312,001
Total supporting services	<u>1,048,146</u>	<u>-</u>	<u>-</u>	<u>1,048,146</u>	<u>801,532</u>
Total expenses	<u>3,868,787</u>	<u>-</u>	<u>-</u>	<u>3,868,787</u>	<u>3,780,900</u>
Change in net assets	<u>196,689</u>	<u>2,594,861</u>	<u>386,125</u>	<u>3,177,675</u>	<u>186,404</u>
Net Assets					
Beginning	750,364	9,577,750	18,320,627	28,648,741	28,462,337
Ending	<u>\$ 947,053</u>	<u>\$ 12,172,611</u>	<u>\$ 18,706,752</u>	<u>\$ 31,826,416</u>	<u>\$ 28,648,741</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND
Statements of Cash Flows
Years Ended June 30, 2007 and 2006

	<u>2007</u>	<u>2006</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Tuition and Fees (net of all scholarships and grants)	\$ 18,248,177	\$ 17,321,021
Grants and Contracts (Exchange)	1,415,994	1,571,265
Salaries and benefits	(28,121,128)	(26,077,764)
Payments to Suppliers	(9,422,357)	(9,204,254)
Loans Issued to Students	(17,000)	(29,000)
Collection of Student Loans	86,145	88,869
Sales-Auxiliary enterprises	15,077,332	14,126,196
Expenses-Auxiliary enterprises	(10,223,299)	(8,985,994)
Other Receipts (payments)	3,997,298	1,105,090
Net Cash Provided (used) by Operating Activities	<u>(8,958,838)</u>	<u>(10,084,571)</u>
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES		
State Appropriations	29,141,724	21,210,074
Noncapital gifts and grants	1,645,207	1,813,125
Net Cash Provided by Non-capital Financing Activities	<u>30,786,931</u>	<u>23,023,199</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Purchases of Capital Assets	(21,588,179)	(8,772,850)
Principal Paid on Long Term Debt	(1,095,001)	(25,000)
Interest Paid on Long-Term Debt	(1,911,345)	(1,755,540)
Net Cash used by Capital and Related Financing Activities	<u>(24,594,525)</u>	<u>(10,553,390)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Sale of Investments	4,031,828	3,127,739
Interest on Investments	1,233,011	812,095
Purchase of Investments	(388,168)	(3,927,797)
Net Cash Provided (used) by Investing Activities	<u>4,876,671</u>	<u>12,037</u>
Net Increase/Decrease in Cash	2,110,239	2,397,276
Cash and Cash Equivalents - beginning of year	13,612,151	11,214,875
Cash and Cash Equivalents - end of year	<u>\$ 15,722,390</u>	<u>\$ 13,612,151</u>
Supplementary Disclosure		
Interest expense paid during the year	<u>\$ 1,911,345</u>	<u>\$ 1,755,540</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND
Statements of Cash Flows (Continued)
Years Ended June 30, 2007 and 2006

**RECONCILIATION OF OPERATING LOSS TO
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:**

	<u>2007</u>	<u>2006</u>
Operating Income (loss)	\$ (17,639,612)	\$ (14,619,386)
Adjustments to Reconcile Net Income (loss) to Net Cash		
Noncash expenses:		
Depreciation	4,116,614	3,788,491
Paid from Bond Funds	388,168	50,000
Accrued Vacation	210,531	151,505
Other Noncash Expenses	3,112,970	(23,996)
Change in Assets and Liabilities:		
Receivables, net	339,553	256
Notes Receivable, net	75,017	40,857
Inventories	19,710	508
Prepaid Expenses	101,925	(123,570)
Accounts Payable	(23,602)	304,813
Salaries Payable	173,077	261,409
Deferred Revenue	166,811	84,542
Net Cash Provided (used) by Operating Activities	<u>\$ (8,958,838)</u>	<u>\$ (10,084,571)</u>

“See Accompanying Notes”

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

1. ORGANIZATION AND PURPOSE

St. Mary's College of Maryland (College) is a component unit of the State of Maryland (State). The College, which is governed by its Board of Trustees (Board), is an undergraduate liberal arts institution located in St. Mary's City in southern Maryland. In 1964, the College was authorized by the State Legislature as a four-year liberal arts college. The campus has been an educational site since 1840.

In fiscal year 1992, the State Legislature enacted, and the Governor signed, a law that changed the nature of the College's relationship with the State, primarily by granting to the College authority, which was previously vested in State control agencies. The significant effects of this law were the stabilization of the College's general fund support and the empowerment of the College's Board with regard to budget establishment and management, human resources functions, procurement of goods and services, and investment management of the College's endowment fund. Under the new governance structure, the College and its Board are held accountable to the citizens and officials of the State, primarily through oversight provided by the Maryland Higher Education Commission.

In October 1971, St. Mary's College of Maryland Foundation, Inc. (the Foundation) was organized exclusively for charitable, religious, educational and scientific purposes. The Foundation's purposes further include, but are not restricted to, receiving and administering funds to enhance, improve, develop and promote St. Mary's College of Maryland and to benefit the College, its students and faculty. The Foundation meets the criteria established by GASB 39 as a component unit of the College; therefore, the activities of the Foundation are shown on these financial statements as a discretely presented component unit. The Foundation is a private, nonprofit organization that reports under the standards of the Financial Accounting Standards Board (FASB). No modifications have been made to the Foundation's financial information in the College's financial reporting for any differences between GASB and FASB standards.

During the years ended June 30, 2007 and 2006, The Foundation distributed \$2,020,124 and \$1,883,310 respectively to the College for both restricted and unrestricted purposes.

The College performs various accounting, personnel, and public safety functions for Historic St. Mary's City (the City). The College is paid a fee for these services. The college does not exercise control over the City; therefore, the activities of the City are not reflected or consolidated in these financial statements.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Basis of Presentation - College

The College presents its financial statements in accordance with Governmental Accounting Standards Board (GASB) Statement No. 34, *Basic Financial Statements and Management Discussion and Analysis for State and Local Governments* (GASB No. 34), and GASB Statement No. 35, *Basic Financial Statements and Management's Discussion and Analysis for Public Colleges and Universities* (GASB No. 35). The financial statement presentation required by GASB No. 34 and No. 35 provides a comprehensive, entity-wide perspective of the College's assets, liabilities, net assets, revenues, expenses, changes in net assets and cash flows, and replaces the fund-group perspective previously required.

B. Basis of Presentation - Foundation

The financial statement presentation for the Foundation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, *Financial Statements of Not-for-Profit Organizations*. Under SFAS No. 117, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

C. Basis of Accounting

For financial reporting purposes, the College is considered a special-purpose government agency engaged only in business-type activities. Accordingly, the College's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

The College has the option to apply Financial Accounting Standards Board (FASB) pronouncements issued before November 30, 1989, unless FASB conflicts with GASB. The College has elected to not apply FASB pronouncements issued after November 30, 1989.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

D. Cash Equivalents

For purposes of the statements of cash flows, the College considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

E. Investments

Investments are stated at fair value. Shares of mutual funds are valued at quoted market prices, which represent the net values of shares held by the College at year end. The fair value of other types of investments is based on quoted market prices at year end.

F. Accounts Receivable

Accounts receivable consists of tuition and fee charges to students and charges for auxiliary enterprises services provided to students, faculty and staff, the majority of each residing in the State of Maryland. Accounts receivable also include amounts due from federal, state and local governments, or private sources, in connection with reimbursement of allowable expenditures made pursuant to the College's grants and contracts. Accounts receivable are recorded net of estimated uncollectible amounts.

G. Inventories

Inventories are valued at cost and are accounted for under the first-in, first-out method, which is not in excess of net realizable value.

H. Capital Assets

Capital assets are recorded at cost at the date of acquisition, or fair market value at the date of donation in the case of gifts. For equipment, the College's capitalization policy includes all items with a unit cost of \$2,500 or more, and an estimated useful life of greater than one year. Renovations to buildings, infrastructure, and land improvements with a cost of \$50,000 or more, and that significantly increase the value or extend the useful life of the structure, are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

H. Capital Assets (Continued)

Depreciation is computed using the straight-line method over estimated useful lives of the assets, generally 40 years for buildings, 20 years for building improvements, 16-25 years for infrastructure, 7 years for library books, and 3-12 years for capital equipment.

Works of art and historical collections have not been capitalized or depreciated. Under College policy, works of art and historical collections are held for public exhibition, education or research in furtherance of public service rather than financial gain. They are protected, cared for and preserved, and the proceeds from sales of the collection are used to acquire other items for the collection.

I. Deferred Revenues

Deferred revenues include amounts received for tuition and fees and certain auxiliary activities prior to the end of the fiscal year but related to the subsequent accounting period.

J. Compensated Absences

Employee vacation pay is accrued at year-end for financial statement purposes. The liability and expense incurred are recorded at year-end as accrued vacation payable in the statement of net assets, and as a component of compensation expense in the statement of revenues, expenses, and changes in net assets. The current portion of accrued vacation payable is estimated by assuming that the proportion of the accrued vacation that will be used during the next year will be the same as the proportion that was used this year.

K. Net Assets - College

The College's net assets are classified as follows:

Invested in capital assets, net of related debt: This represents the College's investment in capital assets, net of outstanding debt related to those capital assets. It is measured by the fund balance in the investment in plant subgroup, after the debt related to finished construction has been transferred into the subgroup.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

K. Net Assets – College (Continued)

The College's net assets are classified as follows: (Continued)

Restricted net assets – expendable: Restricted expendable net assets represent resources which the college is legally or contractually obligated to spend in accordance with restrictions imposed by external third parties.

Restricted net assets – nonexpendable: Nonexpendable restricted net assets represent endowment and similar type funds which donors or other outside sources have stipulated, as a condition of the gift instrument, that the principal is to be maintained inviolate and in perpetuity, and invested for the purpose of producing present and future income, which may either be expended or added to principal.

Unrestricted net assets: Unrestricted net assets represent resources derived from student tuition and fees, state appropriations, and sales and services of educational departments and auxiliary enterprises. These resources are used for transactions relating to the educational and general operations of the College, and may be used at the direction of the governing board to meet current expenses for any purpose. Auxiliary enterprises are substantially self-supported activities that provide services for students, faculty, staff, or the local community.

When an expense is incurred that can be paid using either restricted or unrestricted resources, the College's policy is to use the restricted resources first.

L. Net Assets – Foundation

The Foundation's net assets are classified as follows:

Contributions received are recorded as permanently restricted, temporarily restricted, or unrestricted revenue, depending on the existence and/or nature of any donor restrictions.

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

L. Net Assets – Foundation

The Foundation's net assets are classified as follows: (Continued)

temporarily restricted or permanently restricted support that increases those net asset classes

M. Classification of Revenues

The College has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating Revenues: Operating revenues are generated by the typical activities of a university, such as teaching and research, and include: (1) student tuition and fees, (2) sales and services of auxiliary enterprises, and (3) grants that support research and instruction.

Nonoperating revenues: Nonoperating revenues are generated by incidental activities, gifts and subsidies, and include investment income, gifts, and state appropriations.

N. Scholarship Discounts and Allowances

Student tuition and fee revenues, and certain other revenues from students, are reported net of scholarship discounts and allowances in the statement of revenues, expenses, and changes in net assets. Scholarship discounts and allowances are the difference between the published charge for goods and services provided by the College, and the amount that is actually paid by students or third parties making payments on the students' behalf. To the extent that the College's unrestricted funds are used to award scholarships, grants and waivers, the College reports a scholarship discount and allowance.

O. Unconditional Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts are computed using risk-free interest

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

O. Unconditional (Continued)

rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

P. Risk Management

The College is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to and illnesses of employees; and natural disasters. The College participates in the State's various self-insurance programs. The State is self-insured for general liability, property and casualty, workers compensation, environmental and anti-trust liabilities and certain employee health benefits.

The State allocates the cost of providing claims servicing and claims payment by charging a "premium" to the College based on a percentage of the College's estimated current-year payroll or based on the average loss experienced by the College. This charge considers recent trends in actual claims experience of the State as a whole and makes provisions for catastrophic losses.

The College records a liability when it is probable that a loss has been incurred and the amount of that loss can be reasonably estimated. Liabilities recorded include a provision for claims incurred but not reported. Because actual claims liabilities depend on such complex factors such as inflation, changes in legal doctrines, and damage awards, actual claims could differ from estimates. Claims liabilities are re-evaluated periodically to take into consideration recently settled claims, the frequency of claims and other economic and social factors. Liabilities for incurred workers' compensation losses to be settled by fixed or reasonably determinable payments over a long period of time are reported at their present value using a 4% discount rate. The provision for workers' compensation is based upon a separately determined actuarial valuation for the fiscal years ended June 30, 2007 and June 30, 2006.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

P. Risk Management (Continued)

As of June 30, 2007, the College has recorded \$457,000 in liabilities associated with workers' compensation. The workers' compensation liability activity for the years ended June 30, 2007 and 2006 was as follows:

	Beginning of Fiscal Year Liability	Claims and Changes in Estimates	Claim Payments	Balance at Fiscal Year- End	Amounts Due Within One Year
Year ended, June 30, 2007	\$ 305,000	\$ 212,267	\$ 60,267	\$ 457,000	\$ 134,914
Year ended, June 30, 2006	\$ 250,000	\$ 57,560	\$ 2,560	\$ 305,000	\$ 47,275

Q. Implementation of New Pronouncements

In 2003, GASB issued Statement No. 40, *Deposit and Investment Risk Disclosures*, which was effective for financial statement periods ending after June 15, 2004. Statement No. 40 establishes significant new financial reporting requirements for State and local governments, including public colleges and universities. The College adopted Statement No. 40 for its financial statements for the year ended June 30, 2005.

In November 2003, GASB Statement No. 42, *Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries*, was issued, which requires that financial statements reflect adjustments for changes in the utility of capital assets when technology, environmental events, or physical damage diminish the usefulness of a capital asset for its intended purpose or use. The College adopted Statement No. 42 for its financial statements for the year ended June 30, 2006.

In June 2004, GASB Statement No. 45, *Accounting and Financial Reporting by Employers for Post-employment Benefits Other Than Pensions*, was issued. This statement improves the relevance and usefulness of financial reporting by (a) requiring systematic, accrual – basis measurement and recognition of other post-employment benefits' (OPEB) cost over a period that approximates employees' years of service and (b) providing information about actuarial accrued liabilities

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Q. Implementation of New Pronouncements (Continued)

associated with OPEB and whether and to what extent progress is being made in funding the plan. The College is in the process of assessing the impact of this new accounting standard and will present its financial statements for the year ended June 30, 2008 in accordance with the new requirements.

In December 2004, GASB Statement No. 46, *Net Assets Restricted by Enabling Legislation – an amendment to GASB Statement No. 34*, was issued. This statement requires that limitations on the use of net assets imposed by enabling legislation be reported as restricted net assets. The College adopted Statement No. 46 for its financial statements for the year ended June 30, 2005.

R. New Pronouncements

In June 2005, GASB Statement No. 47, *Accounting for Termination Benefits*, was issued. This statement will require employers to record a liability for payments and benefits associated with voluntary and involuntary plans that result in the termination of employees. The College is in the process of assessing the impact of this new accounting standard and will present its financial statements for the year ended June 30, 2008 in accordance with the new requirements.

3. CASH AND CASH EQUIVALENTS

A. Cash and Cash Equivalents on hand with State Treasurer.

As of June 30, 2007 and 2006, the College had cash on deposit in an internal pooled cash account with the Maryland State Treasurer (Treasurer) in the amount of \$15,527,132 and \$13,432,033, respectively. The State treasurer has statutory responsibility for the State's cash management activities. The amount due from the Treasurer is part of the State's internal investment pool and is not separately identified as to specific types of securities for individual agencies within the State. The Treasurer maintains these and other State agency funds on a pooled basis in accordance with State statutes. As of June 30, 2007, the College's amount due from the treasurer was less than 1 percent of total deposits with the Treasurer. For

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

3. CASH AND CASH EQUIVALENTS (Continued)

A. Cash and Cash Equivalents on hand (Continued)

additional information on cash risks, see the State of Maryland Comprehensive Annual Financial Report for the year ended June 30, 2007.

B. Other Cash and Cash Equivalents

As of June 30, 2007 and 2006, the College had cash on deposit with local banks in the amount of \$195,258 and \$180,000, respectively. The College has statutory responsibility for the management of these funds which are fully insured by Federal depository insurance.

4. INVESTMENTS

The carrying value of endowment and other investments at June 30, 2007 and 2006 are as follows:

	<u>June 30, 2007</u> <u>Fair Value</u>	<u>June 30, 2006</u> <u>Fair Value</u>
Mutual funds	\$ 4,711,190	\$ 2,505,126
Corporate bonds	497,497	321,255
U.S. Government Securities	1,075,920	6,661,957
U.S. agency and other asset-backed securities	4,995,591	816,461
Corporate equity securities	978	978
Total Investments	<u>\$ 11,281,176</u>	<u>\$ 10,305,777</u>

Endowment fund investments are made in accordance with the investment policy of the College, adopted by consent of the Board of Trustees of the College, which authorizes the College to invest in domestic equities, international equities, fixed income or cash equivalents, and real estate investment trusts, within the proportions defined by the policy. Mutual funds, convertible preferred stocks, and convertible bonds may be used.

Bond funds are invested in short-term S&P AAA rated, Wells Fargo Adv Government Money Market Fund, Fannie Mae Notes and Federal Home Loan Bank Notes.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

4. INVESTMENTS (Continued)

As of June 30, 2007, the College's endowment fund had the following fixed income investments, ratings and maturities:

Investment Type	Ratings (S & P)	Fair Value	Investment Maturities (in years)				
			<1	1-5	6-10	11-15	>15
US Government securities	AAA	541,903	132,216	213,109	98,309	-	98,269
US Agency & other asset-backed securities	AAA	1,019,648	-	122,228	310,655	82,094	504,671
Corporate Bonds	AAA	29,041	-	29,041	-	-	-
Corporate Bonds	AA	19,583	-	19,583	-	-	-
Corporate Bonds	AA-	76,687	-	66,269	-	-	10,418
Corporate Bonds	A+	40,199	-	40,199	-	-	-
Corporate Bonds	A	113,594	-	59,375	14,208	-	40,011
Corporate Bonds	A-	122,558	51,000	31,605	39,953	-	-
Corporate Bonds	BBB+	74,655	-	19,657	17,064	-	37,934
Corporate Bonds	BBB	21,182	-	-	21,182	-	-

Interest Rate Risk: Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The College's investment policy requires that fixed income securities may consist only of obligations with average durations of seven years or less.

Credit Risk: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. The College's investment policy requires that the quality rating of bonds be BBB or better. The quality rating of commercial paper must be A-1 or better.

Concentration of Credit Risk: Concentration of credit risk is the risk of loss attributed to the magnitude of a government's investment in a single issuer. The College's investment policy implies that the investments in the debt securities of any one company may not exceed 10 percent of the portfolio. As of June 30, 2007, the College had invested \$675,473 of endowment funds in Fannie Mae, amounting to 13% of the College's total investments.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

4. INVESTMENTS (Continued)

Custodial Credit Risk: For investments, custodial credit risk is the risk that, in the event of the failure of the counterparty, the College will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured, are not registered in the name of the College, and are held by either (a) the counterparty or (b) the counterparty's trust department or agent but not in the College's name. The College does not have a policy for custodial credit risk.

The Foundation's investments consisted of the following as of June 30, 2007:

Equities	\$ 16,229,169
Fixed income	5,312,285
REITS	1,390,026
Cash equivalents	5,566,749
Gift annuities	903,649
Total Investments	<u>\$ 29,401,878</u>

During 2000, the Foundation became a named beneficiary to one-fourth of a trust held by a third party. The trust is restricted to scholarships. Under the terms of the trust, the Foundation will receive a distribution each year of approximately one-fourth of 5% of the value of the trust, even if the 5% is to be paid from the principal. The Foundation records one-fourth of the annual changes in market value of the trust as investment income. The value of the Foundation's share of the trust was \$1,674,235 as of June 30, 2007, and the Foundation received a \$70,000 distribution in 2007.

The Foundation's investment income consisted of the following for the year ended June 30, 2007:

	Unrestricted	Temporarily Restricted	Total
Realized and unrealized gains	\$ 124,134	\$ 2,546,625	\$ 2,670,759
Interest and dividends	39,320	952,755	992,075
Total Investment Income	<u>\$ 163,454</u>	<u>\$ 3,499,380</u>	<u>\$ 3,662,834</u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

5. ENDOWMENTS

The College records most endowment income as unrestricted, nonoperating income. Endowment income not expended for restricted scholarships or other allowable purposes during the fiscal year is included in funds functioning as endowments.

The spending rate of general endowment funds (quasi and pure), as adopted by the Board, is 4% of the average market value of total funds as of the last day of the previous three calendar years. The spending rate applies to endowment funds for both unrestricted and restricted purposes and is applied in accordance with the designation of each endowment. The difference between the calculated amount and the actual realized endowment income is recorded as a non-mandatory transfer from or to the quasi-endowment fund in accordance with the above spending policy. The objectives of the spending rule are to preserve the purchasing power of the principal and attain a minimum of one percent real growth.

The endowment net assets are reported as follows:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Restricted - scholarship and fellowships	\$ 1,020,011	\$ 1,020,011
Unrestricted net assets	<u>4,500,784</u>	<u>4,093,910</u>
Total endowment net assets	<u><u>\$ 5,520,795</u></u>	<u><u>\$ 5,113,921</u></u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

6. ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Student tuition and fees	\$ 249,041	\$ 252,629
Employee accounts	14,771	10,754
Campus Store	101,445	97,626
Travel advances	12,586	34,827
Federal, state and private grants and contracts	100,974	441,123
Interest income receivable	8,728	8,728
Other miscellaneous	85,359	73,103
Total	<u>572,904</u>	<u>918,790</u>
Less: allowance for doubtful accounts	<u>(62,260)</u>	<u>(68,594)</u>
Net Accounts Receivable	<u><u>\$ 510,643</u></u>	<u><u>\$ 850,196</u></u>

7. COMMITMENTS

As of June 30, 2007, there was \$3,754,611 of encumbrances and funds designated for future use reported in unrestricted net assets. The College does not separately identify the reserve for encumbrances in unrestricted net assets.

In August 2005, the State Department of General Services entered into a contract to construct an academic building, Goodpaster Hall, for the College, scheduled to open in 2008. The contract amount is \$25,399,100. The College's financial commitment for this construction is \$819,000. The State of Maryland is responsible for the remainder.

8. INVENTORIES

Inventories consisted of the following:

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
Health Center	\$ 3,715	\$ 4,637
Housekeeping	5,946	7,150
Central Stores	8,818	23,738
Campus Stores	352,466	355,130
Total Inventories	<u><u>\$ 370,945</u></u>	<u><u>\$ 390,655</u></u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

9. CAPITAL ASSETS

Following are the changes in capital assets for the year ended June 30, 2007:

	<u>Balance</u> <u>June 30, 2006</u>	<u>Additions</u>	<u>Reductions</u>	<u>Balance</u> <u>June 30, 2007</u>
Capital Assets, Not Being Depreciated:				
Land and Land Improvements	\$ 5,142,675	\$ -	\$ -	\$ 5,142,675
Construction In-Progress	-	15,490,081	-	15,490,081
Total Capital Assets Not Being Depreciated	<u>5,142,675</u>	<u>15,490,081</u>	<u>-</u>	<u>20,632,756</u>
Capital Assets, Being Depreciated:				
Infrastructure	5,940,214	1,351,759	-	7,291,972
Building and Building Improvements	111,824,342	1,237,317	-	113,061,659
Furnitures, Fixtures and Equipment	7,251,137	3,120,550	263,769	10,107,919
Capital Leases	81,015	-	-	81,015
Library Collections	7,315,587	420,392	-	7,735,980
Total Assets Being Depreciated	<u>132,412,295</u>	<u>6,130,018</u>	<u>263,769</u>	<u>138,278,545</u>
Less: Accumulated Depreciation				
Infrastructure	961,973	263,882	-	1,225,854
Building and Building Improvements	26,987,015	2,677,925	-	29,664,940
Furnitures, Fixtures and Equipment	4,779,903	671,675	215,931	5,235,647
Capital Leases	-	27,680	-	27,680
Library Collections	5,438,084	475,451	-	5,913,536
Total Accumulated Depreciation	<u>38,166,975</u>	<u>4,116,613</u>	<u>215,931</u>	<u>42,067,657</u>
Total Capital Assets, Being Depreciated, Net	<u>94,245,320</u>	<u>2,013,405</u>	<u>47,838</u>	<u>96,210,888</u>
Capital Assets, net	<u>\$ 99,387,995</u>	<u>\$ 17,503,486</u>	<u>\$ 47,838</u>	<u>\$ 116,843,644</u>

Note – During the fiscal year ending June 30, 2007 there have been no changes in the utility of the reported capital assets (i.e., technology, environmental events, or physical damage that diminished its usefulness for its intended purpose or use); as a result, no such adjustments were required.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

9. CAPITAL ASSETS (Continued)

Following are the changes in capital assets for the year ended June 30, 2006:

	Balances June 30, 2005	Additions	Reductions	Balance June 30, 2006
Capital Assets, Not Being Depreciated:				
Land	\$ 4,852,690	\$ 289,985	\$ -	\$ 5,142,675
Total Capital Assets Not Being Depreciated	4,852,690	289,985	-	5,142,675
Capital Assets, Being Depreciated:				
Infrastructure	4,108,978	1,831,236	-	5,940,214
Building and Building Improvements	106,154,855	5,669,487	-	111,824,342
Furnitures, Fixtures and Equipment	6,901,430	567,249	217,542	7,251,137
Capital Leases	-	81,015	-	81,015
Library Collections	8,082,841	429,285	1,196,538	7,315,587
Total Assets Being Depreciated	125,248,104	8,578,271	1,414,081	132,412,295
Less: Accumulated Depreciation				
Infrastructure	785,629	176,344	-	961,973
Building and Building Improvements	24,368,220	2,618,795	-	26,987,015
Furnitures, Fixtures and Equipment	4,449,260	529,337	198,694	4,779,903
Capital Leases	-	-	-	-
Library Collections	6,170,608	464,015	1,196,538	5,438,084
Total Accumulated Depreciation	35,773,717	3,788,491	1,395,233	38,166,975
Total Capital Assets, Being Depreciated, Net	89,474,387	4,789,781	18,848	94,245,320
Capital Assets, net	\$ 94,327,077	\$ 5,079,765	\$ 18,848	\$ 99,387,995

Note – During the fiscal year ending June 30, 2006 there have been no changes in the utility of the reported capital assets (i.e., technology, environmental events, or physical damage that diminished its usefulness for its intended purpose or use); as a result, no such adjustments were required.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

10. LONG-TERM LIABILITIES

Long-term liability activity for the year ended June 30, 2007 was as follows:

	Year ended June 30, 2007				
	Balance June 30, 2006	Additions	Reductions	Balance June 30, 2007	Amounts Due Within One Year
Bonds and capital leases:					
Revenue Bonds Payable (Note 11)	\$ 43,680,000	\$ 4,000,000	\$ (1,095,000)	\$ 46,585,000	\$ 1,145,000
Capital lease obligations (Note 12)	76,559		(15,916)	60,643	-
Unamortized premium (Note 11)	70,912		(13,912)	56,999	14,105
GASB 23 defeasance (Note 11)	(1,306,299)		45,349	(1,260,950)	(45,349)
Total bonds and capital leases	<u>42,521,171</u>	<u>4,000,000</u>	<u>(1,079,480)</u>	<u>45,441,692</u>	<u>1,113,756</u>
Other Liabilities:					
Worker's compensation	305,000	212,267	(60,267)	457,000	134,914
Accrued vacation costs	1,294,740	969,470	(805,428)	1,458,782	671,566
Notes Payable (Note 11)	-	2,855,727	-	2,855,727	-
Federal Loan Program Refundable	407,510			407,510	-
Total other liabilities	<u>2,007,250</u>	<u>4,037,464</u>	<u>(865,695)</u>	<u>5,179,019</u>	<u>806,480</u>
Total Long Term Obligations	<u>\$ 44,528,421</u>	<u>\$ 8,037,464</u>	<u>\$ (1,945,175)</u>	<u>\$ 50,620,710</u>	<u>\$ 1,920,236</u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

10. LONG-TERM LIABILITIES (Continued)

Long-term liability activity for the year ended June 30, 2006 was as follows:

	Year ended June 30, 2006				
	Balance June 30, 2005	Additions	Reductions	Balance June 30, 2006	Amounts Due Within One Year
Bonds and capital leases:					
Revenue Bonds Payable	\$ 40,565,000	\$ 4,235,000	\$ (1,120,000)	\$ 43,680,000	\$ 1,095,000
Capital lease obligations	-	81,015	(4,457)	76,559	-
Unamortized premium	128,966	(42,133)	(15,921)	70,912	-
GASB 23 defeasance	(1,351,648)		45,349	(1,306,299)	-
Total bonds and capital leases	<u>39,342,318</u>	<u>4,273,882</u>	<u>(1,095,029)</u>	<u>42,521,171</u>	<u>1,095,000</u>
Other Liabilities:					
Worker's compensation	250,000	57,560	(2,560)	305,000	47,275
Accrued vacation costs	1,143,235	998,880	(847,375)	1,294,740.20	753,926
Federal Loan Program Refundable	407,510			407,510	-
Total other liabilities	<u>1,800,745</u>	<u>1,056,440</u>	<u>(849,935)</u>	<u>2,007,250</u>	<u>801,201</u>
Total Long Term Obligations	<u>\$ 41,143,063</u>	<u>\$ 5,330,322</u>	<u>\$ (1,944,963)</u>	<u>\$ 44,528,421</u>	<u>\$ 1,896,201</u>

11. REVENUE BONDS

Revenue bonds consist of the following (at par):

	<u>June 30, 2007</u>	<u>June 30, 2006</u>
1997 Revenue Bonds, Series A	\$ 235,000	\$ 455,000
2000 Revenue Bonds, Series A	705,000	915,000
2002 Subordinate Revenue Bonds, Series A	12,725,000	12,990,000
2003 Subordinate Revenue Bonds, Series A	5,835,000	6,140,000
2005 Subordinate Revenue Bonds, Series A	18,850,000	18,945,000
2006 Subordinate Revenue Bonds, Series A	4,235,000	4,235,000
2007 Subordinate Revenue Bonds, Series A	4,000,000	-
Subtotal	<u>46,585,000</u>	<u>43,680,000</u>
GASB 23 Defeasance	(1,260,950)	(1,306,299)
Premium/Discount	56,999	70,912
Total Revenue Bonds	<u>\$ 45,381,049</u>	<u>\$ 42,444,613</u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

A. Academic Fees and Auxiliary Facilities Fees Revenue Bonds

In 1993, 1997, and 2000 the College issued \$5,105,000, \$10,000,000, and \$11,245,000 respectively, of revenue bonds for the purpose of constructing new student housing facilities, design, construction and equipping of Charles Hall for a Campus Center, and the renovation of, and construction of an addition to, the existing gymnasium. All of the aforementioned bonds are limited obligations of the College payable solely from, and secured by, the gross revenues derived from academic fees and auxiliary facilities fees. In 2002, the College issued \$13,650,000 of subordinate revenue bonds to finance the planning and construction of a new student housing facility. Debt issued by the College for this purpose is not a debt of the State. In 2003, the College issued \$6,620,000 of subordinate revenue bonds to refinance the 1993 revenue bonds and the Department of Education loan. In 2005, the College issued \$19,105,000 of subordinate revenue bonds to refinance the 1997 and 2000 revenue bonds. In 2006, the College issued \$4,235,000 of subordinate revenue bonds to finance the design, construction, equipping and furnishing of a new student residence hall or facility as an addition to Waring Commons. In 2007, the College issued \$4,000,000 of subordinate revenue bond anticipation notes to finance the costs of the design, construction, reconstruction, renovation, equipping and furnishing of the River Center and Waterfront Project, which consists of a two story wood and masonry framed building that will replace the existing boathouse, together with all required storm water management systems and structures, a small parking lot, exterior walkways and site lighting, landscaping, demolition of the existing boathouse, telecommunications wiring, site utilities including underground electric lines, sewer, and water, and furnishings and equipment for the building (collectively, the "Auxiliary Facility Project").

The 1993 bonds maturing after September 1, 2003, were callable at premiums of up to 2%. The college exercised the callable options and refinanced the bonds in 2003.

The 1997 Series A Revenue bonds are dated July 1, 1997, and bear interest from 4.70% to 5.135%. Annual maturities will increase until the final principal payment of \$645,000 becomes due in 2027. The bonds maturing after September 1, 2007, are callable at premiums of up to 1%.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

A. Academic Fees and Auxiliary Facilities Fees Revenue Bonds (Continued)

The 2000 Series A Revenue bonds are dated July 15, 2000, and bear interest from 5.125% to 5.550%. Annual maturities will increase until the final principal payment of \$740,000 becomes due in 2030. The bonds maturing after March 1, 2010, are callable at premiums of up to 1%.

The 2002 Series A Subordinate revenue bonds are dated June 15, 2002, and bear interest from 3.000% to 4.880%. Annual maturities will increase until the final principal payment of \$830,000 becomes due in 2033. The bonds maturing after September 2012, are callable at premiums of up to 1%.

The 2003 Series A Subordinate revenue bonds are dated August 1, 2003, and bear interest rates from 2.500% to 4.800%. Annual maturities will increase until the final payment of \$350,000 becomes due in 2023. The bonds maturing after September 1, 2013 are callable at no premium.

The 2005 Series A subordinate revenue bonds are dated April 1, 2005, and bear interest rates from 3.250% to 5.000%. Annual maturities will increase from 2006 until the final payment of \$4,480,000 becomes due in 2030. The bonds maturing after September 1, 2015 are callable at a premium of 1%.

The 2006 Series A subordinate revenue bonds are dated June 28, 2005, and bear interest rates from 4.250% to 4.500%. Annual maturities will increase from 2008 until the final payment of \$255,000 becomes due in 2038. The bonds maturing after September 1, 2016 are callable at no premium.

The 2007 Series A Revenue Bond Anticipation Notes are dated February 15, 2007, and bear interest at the rate of 3.8589%. Monthly interest payments of \$12,883 are fixed based upon a five year Weighted Average Maturity of the Notes. Assuming the College does not prepay the principal and the loan is due in full on February 15, 2012.

Investments totaling \$5,671,413 and \$5,283,245 for 2007 and 2006, respectively, are recorded as Other Restricted Investments under non-current assets and are comprised of certain funds to be held and invested by the Trustee. As such, the use of these funds is limited to the bond project, capitalized interest or reserve fund purposes.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

A. Academic Fees and Auxiliary Facilities Fees Revenue Bonds (Continued)

The trust agreements related to the 1997 and 2000 Series A revenue bonds and the 2002, 2003, 2005 and 2006 Series A subordinate revenue bonds establish several covenants with which the College must comply. Those covenants address the payment of bonds, operation and maintenance of facilities, and transfers of facilities, among other matters. The covenants also require the College to fix, revise, charge, and collect auxiliary facilities and academic fees with respect to each fiscal year in amounts sufficient to make all the payments on the bonds as required by the trust agreement.

B. In-Substance Defeasance

The 2005 Series A bonds were issued on April 20, 2005, to refinance the 1997 Series A and the 2000 Series A bonds. The total difference between the cash flows required to service the old debt and the cash flows required to service the new debt and complete the refunding was \$1,208,349.

	June 30, 2005	Present Value
Savings from Cash Flows	\$ 1,208,349	\$ 757,615
Less: Prior funds on hand	(36,894)	(36,894)
Economic gain	<u>\$ 1,171,455</u>	<u>\$ 720,721</u>

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

B. In-Substance Defeasance (Continued)

Date	Prior Debt Services	Refunding Debt Service	Refunding Receipts	Refunding Net Cash Flows	Savings	Present Value to 04/20/2005 @ 4.3669530%
06/30/05	\$ -	\$ -	\$ 42,966	\$ (42,966)	\$ 42,966	\$42,966
06/30/06	946,740	903,647		903,647	43,093	40,971
06/30/07	946,740	902,344		902,344	44,396	40,436
06/30/08	946,740	904,175		904,175	42,565	37,042
06/30/09	1,185,921	1,141,944		1,141,944	43,978	36,701
06/30/10	1,183,919	1,140,125		1,140,125	43,794	34,997
06/30/11	1,439,390	1,392,975		1,392,975	46,415	35,637
06/30/12	1,437,001	1,389,944		1,389,944	47,058	34,650
06/30/13	1,433,279	1,390,288		1,390,288	42,992	30,260
06/30/14	1,433,009	1,389,694		1,389,694	43,315	29,244
06/30/15	1,435,770	1,388,163		1,388,163	47,608	30,917
06/30/16	1,431,621	1,385,694		1,385,694	45,927	28,584
06/30/17	1,435,489	1,391,125		1,391,125	44,364	26,459
06/30/18	1,437,098	1,394,225		1,394,225	42,873	24,509
06/30/19	1,436,178	1,391,025		1,391,025	45,153	24,804
06/30/20	1,432,798	1,386,078		1,386,078	46,719	54,645
06/30/21	1,432,158	1,389,159		1,389,159	42,998	21,737
06/30/22	1,428,890	1,385,694		1,385,694	43,196	20,971
06/30/23	1,432,715	1,386,225		1,386,225	46,490	21,655
06/30/24	1,428,721	1,385,225		1,385,225	43,496	19,400
06/30/25	1,431,771	1,386,600		1,386,600	45,171	19,322
06/30/26	1,426,728	1,380,350		1,380,350	46,378	19,023
06/30/27	1,428,310	1,384,375		1,384,375	43,935	17,295
06/30/28	1,426,241	1,378,800		1,378,800	47,441	17,947
06/30/29	763,374	716,050		716,050	47,324	17,177
06/30/30	760,495	716,575		716,575	43,920	15,295
06/30/31	760,535	715,750		715,750	44,785	14,972
	<u>\$ 33,281,630</u>	<u>\$ 32,116,247</u>	<u>\$ 42,966</u>	<u>\$ 32,073,281</u>	<u>\$ 1,208,349</u>	<u>\$757,615</u>

The reacquisition price exceeded the net carrying value of the old debt by \$1,360,466 on April 20, 2005. This amount was deferred and is being amortized to interest expense over 30 years, which is the remaining life of the debt. The unamortized balance was \$1,260,951 and \$1,306,300 as of June 30, 2007 and 2006, respectively; and, is reported as a deduction from the new debt.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

C. Principal and Interest Payments

Future principal and interest payments of outstanding revenue bonds are as follows:

Fiscal Year	Revenue Bonds	Interest	Total
2008	\$ 1,145,000	\$ 2,006,515	\$ 3,151,515
2009	1,250,000	1,868,062	3,118,062
2010	1,300,000	1,913,637	3,213,637
2011	1,340,000	1,773,559	3,113,559
2012	5,390,000	1,760,913	7,150,913
2013-2017	7,840,000	7,410,964	15,250,964
2018-2022	8,715,000	5,695,340	14,410,340
2023-2027	9,690,000	3,520,648	13,210,648
2028-2032	7,730,000	1,348,516	9,078,516
2033-2037	1,930,000	211,531	2,141,531
2038	255,000	5,897	260,897
	<u>\$ 46,585,000</u>	<u>\$ 27,515,582</u>	<u>\$ 74,100,582</u>

D. Deferred Debt Issue Costs

Administrative, legal, financing, underwriting discount and other miscellaneous expenses that were incurred in connection with the 2002 Series A, 2003 Series A, 2005 Series, A 2006 Series A and 2007 Series A Academic Fees and Auxiliary Facilities Fees Revenue Bond offerings were deferred and are being amortized over the life of the bond issue. The amortization expense on deferred debt issue costs related to these offerings was \$35,035 and \$35,035 for 2007 and 2006, respectively.

E. Notes Payable

On April 11, 2007 the College financed an Energy Performance Contract, which will reduce energy consumption through implementation of specific energy conservation measures (ECMs), under the State of Maryland's Energy Performance Contract Master Lease-Purchase Financing Program in the amount

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

11. REVENUE BONDS (Continued)

E. Notes Payable (Continues)

of \$2,047,727 and under the Maryland Energy Administration's Agency Energy Conservation Loan Program in the amount of \$808,000. These notes are recorded at their net present value; and, the minimum annual payments include principal and imputed interest using a rate of 3.76%. Assuming the College does not prepay the principal, the State of Maryland's Energy Performance Contract Master Lease-Purchase Financing Note is scheduled to be paid off January 1, 2020 and the Maryland Energy Administration Conservation Loan is scheduled to be paid off July 1, 2016.

12. LEASES

A. Operating Leases

The College leases copiers and trailers. Total costs for these operating leases were \$152,776 and \$94,777 for years ended June 30, 2007 and 2006, respectively.

B. Capital Leases

During fiscal 2006, the College entered into a lease agreement through the State of Maryland's Master Lease-Purchase Financing Program. The total obligation outstanding for the capital lease as of June 30, 2007 and 2006 was \$60,643 and \$76,559, respectively.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

12. LEASES (Continued)

B. Capital Leases (Continued)

The future minimum lease payments (including principal and imputed interest using a rate of 3.78%) for the lease obligation as of June 30, 2007 are listed below:

<u>Year Ended June 30,</u>	<u>Amount</u>
2008	\$ 18,689
2009	18,681
2010	18,672
2011	9,333
Total Payments	65,375
Less amounts representing interest	(4,732)
Total	<u>\$ 60,643</u>

13. RETIREMENT PLANS

A. Maryland State Retirement and Pension System

The College contributes to the Retirement and Pension System of Maryland (the System), established by the State to provide pension benefits for State employees and employees of 123 participating entities within the State. Although the System is an agent, multiple employer public employee retirement system, the College accounts for the plan as a cost-sharing multiple employer public employee retirement system and a separate valuation is not performed for the College and the College's only obligation to the plan is its required annual contributions.

The System is considered part of the State's financial reporting entity and is not considered a part of the College's reporting entity. The System prepares a separate Comprehensive Annual Financial Report which can be obtained from the Maryland State Retirement and Pension System at 120 East Baltimore Street, Baltimore, Maryland 21202.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

13. RETIREMENT PLANS (Continued)

B. Plan Description

The System, which is administered in accordance with Article 73B of the Annotated Code of Maryland, consists of the several plans that are managed by the Board of Trustees for the System. All State employees hired into positions that are permanently funded and employees of the participating entities are eligible for coverage by the plans.

C. Funding Policy

The College's required contributions are based upon actuarial valuations. Effective July 1, 1980, in accordance with the laws governing the System, all benefits of the System are funded in advance. The entry age normal cost method is the actuarial cost method used. Both the College and covered employees are required by state statute to contribute to the System. The employees contribute from 2 to 5% of compensation, as defined, depending on the participant's plan.

The College's contributions during the years ended June 30, 2007, 2006 and 2005 were \$511,236, \$391,427 and \$330,860, respectively.

D. Optional Retirement Programs

In addition to the Retirement and Pension System, the College also offers optional retirement programs for faculty and professional staff that include: Fidelity Trust, TIAA-CREF and AIG-VALIC. The College contributes 7.25% of base salary into these plans. At this time, the employee is not required to contribute to the plan. The amounts contributed by the College were \$959,372, \$901,736 and \$884,677 for the years ended June 30, 2007, 2006 and 2005, respectively.

Beginning in fiscal year 2006 a supplemental plan was introduced whereby the College matched 100% (up to \$400) of all contributions made into the plan. The amounts matched were \$135,314 and \$170,291 for the year ended June 30, 2007 and 2006, respectively.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
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E. Post Retirement Benefits

Former College employees who are receiving retirement benefits may participate in the State health care insurance plans. These plans, which provide insurance coverage for medical, dental and hospital costs are funded currently by the payment of premiums to the carriers and, under State policy, are contributory. Substantially all employees become eligible for these benefits when they retire with pension benefits. The cost of retirees' health care benefits is expensed when paid; and totaled \$618,032, \$631,728 and \$501,593 for the years ended June 30, 2007, 2006 and 2005, respectively.

14. LITIGATION

In the normal course of operations, certain claims have been brought against the College, which are in various stages of resolution. Management believes that the ultimate resolution of the claims will not have a material adverse effect on the College's financial position.

ST. MARY'S COLLEGE OF MARYLAND
Notes to Financial Statements
June 30, 2007 and 2006

15. FUNCTIONAL CLASSIFICATIONS WITH NATURAL CLASSIFICATIONS

The College's operating expenses by functional classification were as follows:

Functional Classification Year Ended June 30, 2007										
Natural Classification	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Operation of Plant	Scholarships & Fellowships	Auxiliary Enterprises	Total
Salaries & wages	\$ 11,079,318	\$ 112,862	\$ 59,821	\$ 894,021	\$ 2,793,538	\$ 5,921,172	\$ 1,461,783	\$ -	\$ -	\$22,322,515
Benefits	3,161,104	12,548	21,009	262,021	812,678	1,552,290	466,082	-	-	6,287,732
Supplies and others services	1,766,947	241,289	96,930	748,227	990,814	2,001,043	1,088,940	29,550	-	6,963,740
Utilities	-	-	-	-	261	331	1,011,702	-	-	1,012,294
Scholarships & Grants	6,600	-	-	-	76,200	-	-	1,660,997	-	1,743,797
Auxiliary enterprises	-	-	-	-	-	-	-	-	11,949,577	11,949,577
Other Operating Expenses	975,603	14,795	7,211	10,241	275,611	540,044	260,245	505	-	2,084,255
Depreciation	-	-	-	-	-	-	2,390,336	-	-	2,390,336
Total Expenses	<u>\$ 16,989,572</u>	<u>\$ 381,494</u>	<u>\$ 184,971</u>	<u>\$ 1,914,510</u>	<u>\$ 4,949,102</u>	<u>\$ 10,014,880</u>	<u>\$ 6,679,088</u>	<u>\$ 1,691,052</u>	<u>\$ 11,949,577</u>	<u>\$54,754,246</u>

Functional Classification Year Ended June 30, 2006										
Natural Classification	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Operation of Plant	Scholarships & Fellowships	Auxiliary Enterprises	Total
Salaries & wages	\$ 10,013,514	\$ 225,921	\$ 92,164	\$ 948,743	\$ 2,689,828	\$ 5,341,701	\$ 1,307,934	\$ -	\$ -	\$20,619,805
Benefits	2,926,850	28,485	23,354	268,044	807,383	1,452,079	419,678	-	-	5,925,873
Supplies and others services	1,741,304	89,335	358,320	779,285	827,515	1,863,884	1,100,605	-	-	6,760,248
Utilities	-	-	-	-	27	266	1,007,763	-	-	1,008,056
Scholarships & Grants	1,900	-	-	-	72,460	-	-	1,497,086	-	1,571,446
Auxiliary enterprises	-	-	-	-	-	-	-	-	10,685,730	10,685,730
Other Operating Expenses	819,630	11,039	23,793	13,985	310,655	372,435	14,305	-	-	1,565,842
Depreciation	-	-	-	-	-	-	2,088,753	-	-	2,088,753
Total Expenses	<u>\$ 15,503,198</u>	<u>\$ 354,780</u>	<u>\$ 497,631</u>	<u>\$ 2,010,057</u>	<u>\$ 4,707,868</u>	<u>\$ 9,030,365</u>	<u>\$ 5,939,038</u>	<u>\$ 1,497,086</u>	<u>\$ 10,685,730</u>	<u>\$50,225,753</u>

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**



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and Maryland Association of Certified Public Accountants

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
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To the Board of Trustees
St. Mary's College of Maryland

We have audited the financial statements of St. Mary's College of Maryland, and its discretely presented component unit, St. Mary's College of Maryland Foundation, Inc., as of and for the year ended June 30, 2007, which collectively comprise the College's basic financial statements, and have issued our report thereon dated October 1, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. The financial statements of the Foundation were not audited in accordance with *Government Auditing Standards*.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the College's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the College's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the College's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the College's financial statements that is more than inconsequential will not be prevented or detected by the College's internal control.

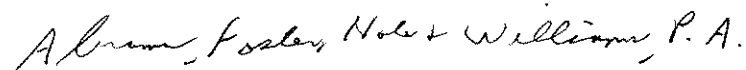
A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the College's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the College's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Trustees, management, and federal awarding agencies and is not intended to be and should not be used by anyone other than these specified parties.



Abrams, Foster, Nole & Williams, P.A.
Certified Public Accountants
Baltimore, Maryland

October 25, 2007